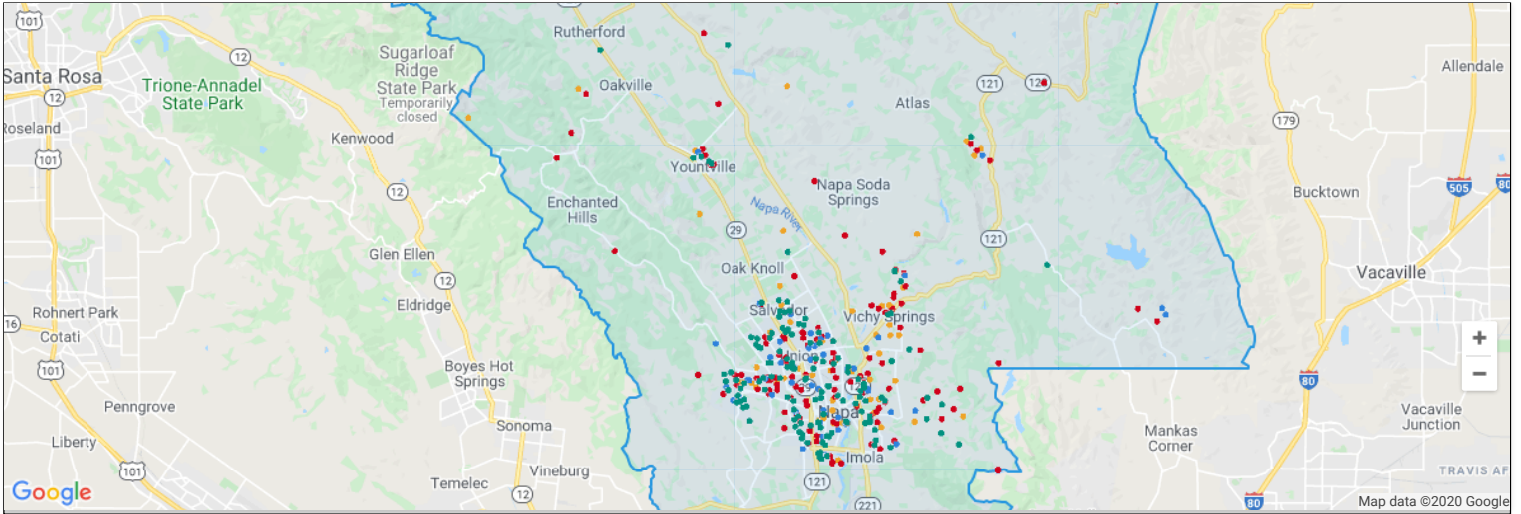


	● Sold	● Under Contract	● New Listing	● Expired
Units	184	203	389	131
Volume	\$199M	\$230M	\$646M	\$273M

Months Supply of Inventory


4.6 Months
12.5% Change
MSI 5.0 or below



Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Napa County, CA

Information presented by [Aergo](#)

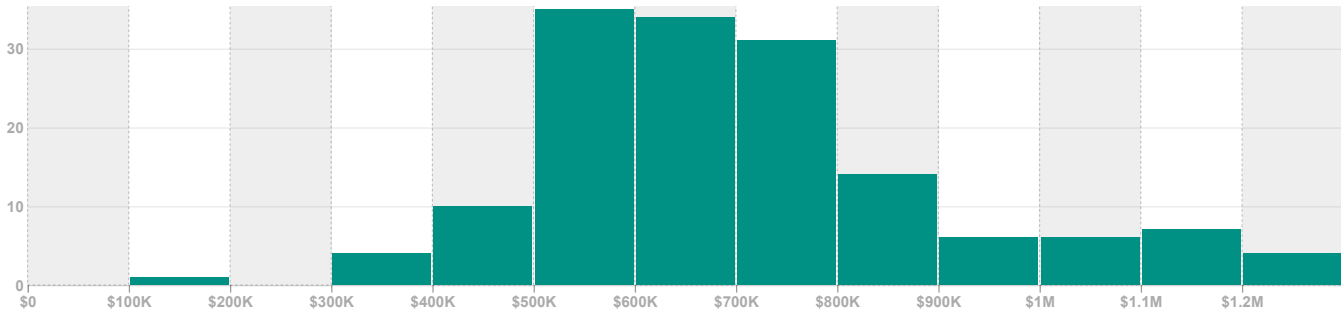
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All Residential / BAREIS / Q1 2020 vs. Q1 2019

Sold



	● Sold	Avg DOM
\$0 - \$100K	0	N/A
\$100K - \$200K	1	198
\$200K - \$300K	0	N/A
\$300K - \$400K	4	21
\$400K - \$500K	10	97
\$500K - \$600K	35	63
\$600K - \$700K	34	61
\$700K - \$800K	31	72
\$800K - \$900K	14	77
\$900K - \$1M	6	48
\$1M - \$1.1M	6	91
\$1.1M - \$1.2M	7	85
\$1.2M - \$1.3M	4	35
	152	68

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Napa County, CA

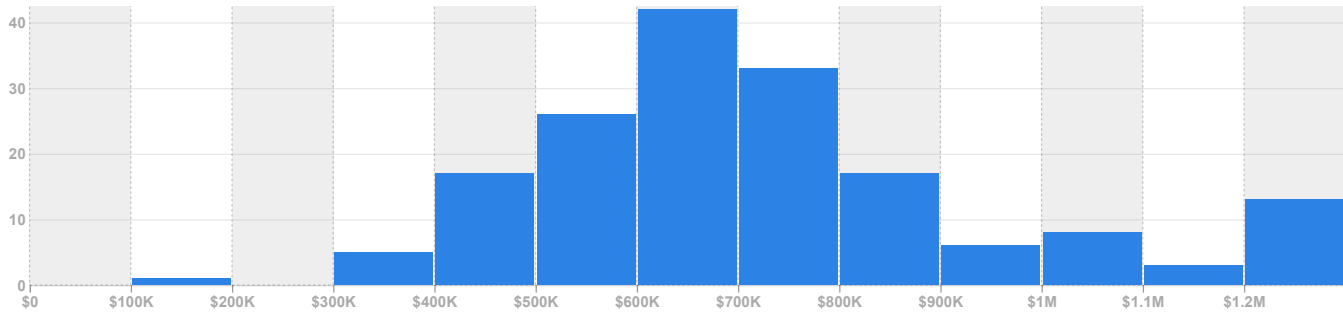
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Under Contract



	● Under Contract	Avg DOM
\$0 - \$100K	0	N/A
\$100K - \$200K	1	198
\$200K - \$300K	0	N/A
\$300K - \$400K	5	32
\$400K - \$500K	17	74
\$500K - \$600K	26	62
\$600K - \$700K	42	40
\$700K - \$800K	33	62
\$800K - \$900K	17	91
\$900K - \$1M	6	61
\$1M - \$1.1M	8	60
\$1.1M - \$1.2M	3	33
\$1.2M - \$1.3M	13	93
Total	171	62

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Napa County, CA

Information presented by [Aergo](#)

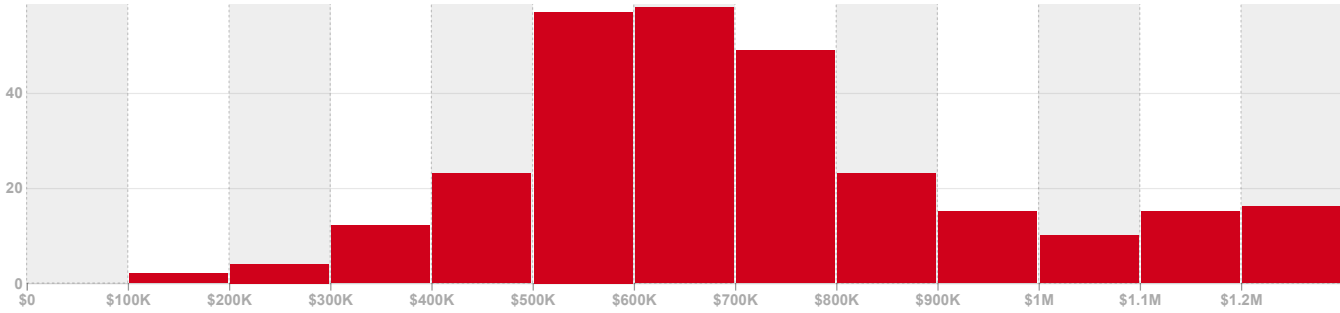
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All Residential / BAREIS / Q1 2020 vs. Q1 2019

New Listings



	● New Listings	Avg DOM
\$0 - \$100K	0	N/A
\$100K - \$200K	2	36
\$200K - \$300K	4	28
\$300K - \$400K	12	31
\$400K - \$500K	23	23
\$500K - \$600K	57	24
\$600K - \$700K	58	24
\$700K - \$800K	49	20
\$800K - \$900K	23	26
\$900K - \$1M	15	31
\$1M - \$1.1M	10	22
\$1.1M - \$1.2M	15	32
\$1.2M - \$1.3M	16	24
Total	284	25

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Napa County, CA

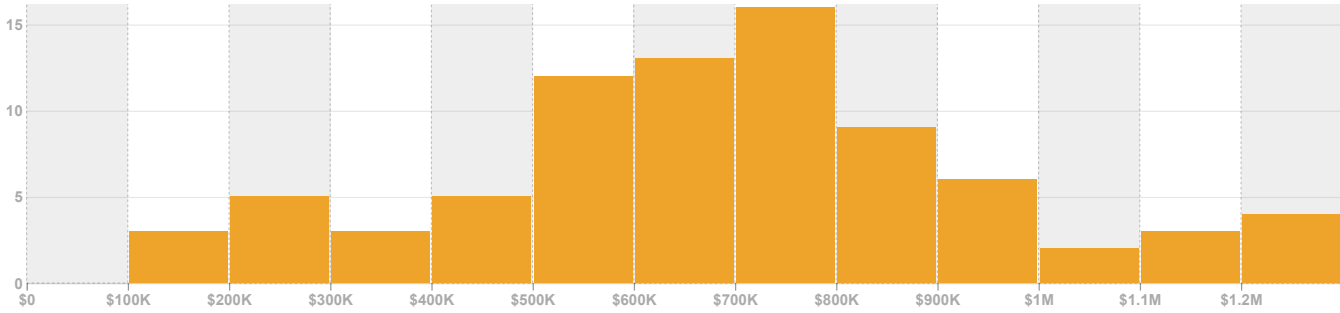
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All Residential / BAREIS / Q1 2020 vs. Q1 2019

Expired



	● Expired	Avg DOM
\$0 - \$100K	0	N/A
\$100K - \$200K	3	88
\$200K - \$300K	5	185
\$300K - \$400K	3	92
\$400K - \$500K	5	92
\$500K - \$600K	12	89
\$600K - \$700K	13	199
\$700K - \$800K	16	106
\$800K - \$900K	9	102
\$900K - \$1M	6	106
\$1M - \$1.1M	2	362
\$1.1M - \$1.2M	3	73
\$1.2M - \$1.3M	4	129
Total	81	125

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

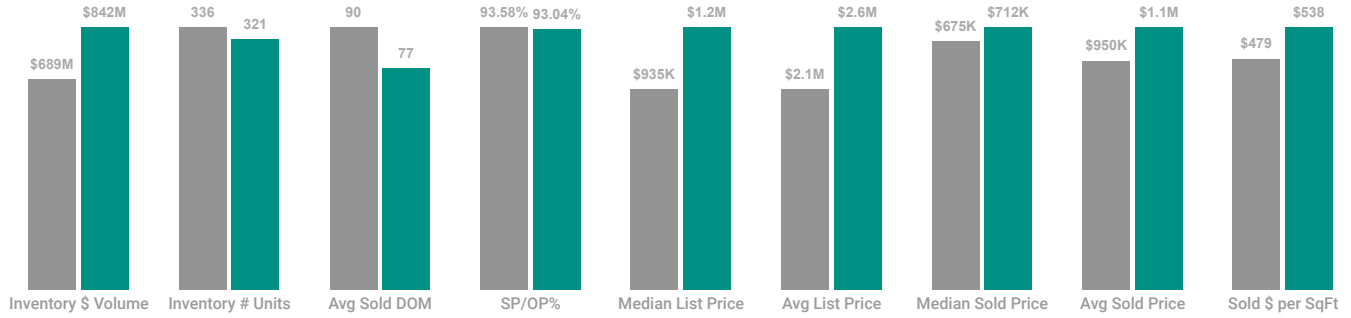
Area: Counties Value: Napa County, CA

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All Residential / BAREIS / Q1 2020 vs. Q1 2019



	● Q1 2019	● Q1 2020	Change	% Change
Inventory \$ Volume	\$689M	\$842M	\$153M	22.2%
Inventory # Units	336	321	-15	-4.5%
Avg Sold DOM	90	77	-13	-14.4%
SP/OP%	93.6%	93%	-0.54	-0.6%
Median List Price	\$935K	\$1.2M	\$264K	28.2%
Avg List Price	\$2.1M	\$2.6M	\$572K	27.9%
Median Sold Price	\$675K	\$712K	\$37K	5.5%
Avg Sold Price	\$950K	\$1.1M	\$129K	13.6%
Sold \$ per SqFt	\$479	\$538	\$59	12.3%

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Napa County, CA

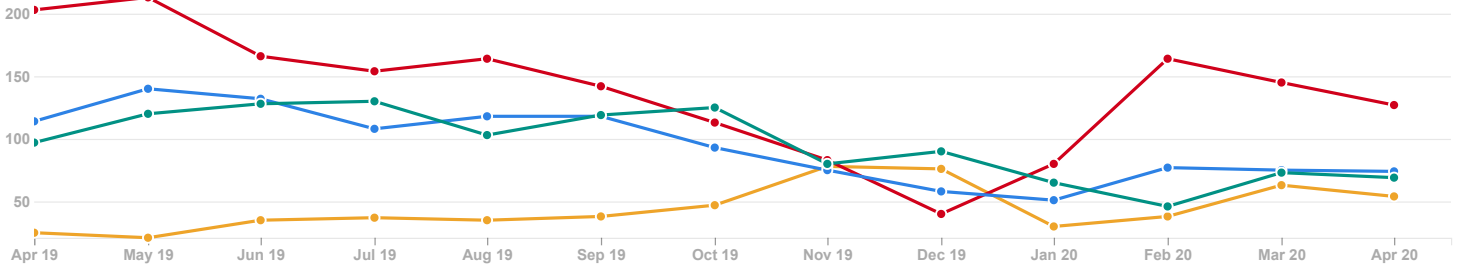
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Units



	● Expired	● New Listings	● Under Contract	● Sold
Apr 19	25	203	114	97
May 19	21	213	140	120
Jun 19	35	166	132	128
Jul 19	37	154	108	130
Aug 19	35	164	118	103
Sep 19	38	142	118	119
Oct 19	47	113	93	125
Nov 19	78	83	75	80
Dec 19	76	40	58	90
Jan 20	30	80	51	65
Feb 20	38	164	77	46
Mar 20	63	145	75	73
Apr 20	54	127	74	69

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Napa County, CA

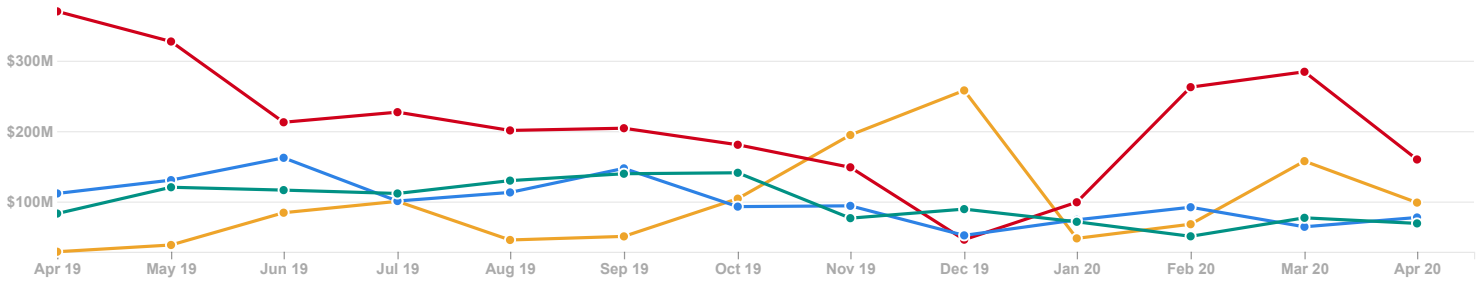
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\$ Volume



	● Expired	● New Listings	● Under Contract	● Sold
Apr 19	\$28.7M	\$370M	\$111M	\$82.9M
May 19	\$38.3M	\$327M	\$130M	\$120M
Jun 19	\$84.1M	\$213M	\$162M	\$116M
Jul 19	\$100M	\$227M	\$101M	\$111M
Aug 19	\$45.4M	\$201M	\$113M	\$130M
Sep 19	\$50.5M	\$204M	\$147M	\$139M
Oct 19	\$104M	\$181M	\$92.8M	\$141M
Nov 19	\$194M	\$149M	\$93.9M	\$76.4M
Dec 19	\$258M	\$45.8M	\$51.9M	\$89.2M
Jan 20	\$47.7M	\$98.9M	\$74M	\$71.2M
Feb 20	\$67.8M	\$262M	\$91.9M	\$50.6M
Mar 20	\$157M	\$284M	\$64.1M	\$76.9M
Apr 20	\$98.5M	\$160M	\$77.3M	\$68.9M

Time Period: (Q1 2020 vs. Q1 2019) Status: All Property Type: Residential (Single Family)

Area: Counties Value: Napa County, CA

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