Sonoma

When: Every Thursday at 8:30 AM-9:00 AM. Generally, homes on tour are hosted from 9:00 AM to noon and un-hosted (if on lockbox) from noon to 2:00 PM. Specific times are noted on the tour sheet.

Where: The Sonoma Community Center, 276 E. Napa Street. Door fee is \$7 which includes a hot breakfast.

Who: Host office fluctuates each calendar quarter. It is responsible for conducting the meetings, compiling the tour information and providing copies of the tour sheets to the agents at the meeting.

3 rd Qtr 2018	Wine Country Group	707-939-2000
4 th Qtr 2018	Alain Pinel Realtors	707-721-1111
1 st Qtr 2019	Century21 Wine Country	707-938-5830
2nd Qtr 2019	Coldwell Banker Brokers of the Valley	707-996-3232
3 rd Qtr 2019	Pacific Union	707-939-9500
4th Qtr 2019	Sotheby's International Realty	707-935-2288

<u>Meeting Agenda:</u> ~ Pledge of Allegiance.

- ~ Welcome and introduction of guests.
- ~ Roll call of caravan and add-ons* (at podium).

~ Open microphone for price reductions, buyer/seller needs, thank you's and announcing pre-drawn winners names (newspaper ad winners, tour drawings, etc.)

~ Agent or their representative must be present at the Brokers' meeting to pitch the property and at the property for the duration of the hosted portion of the tour. If house is not announced, agents will be instructed to go at their own risk.

*Homes can be on tour once every 60 days unless there has been a minimum of 10% price reduction or property has been re-listed with another office.

How to post a listing on Brokers' Tours:

- The property must be an Active listing on BAREIS MLS®.
 Pocket Listings and For-Sale-By Owners are not allowed.
- The tour information must be entered on BAREIS by noon the Wednesday preceding the tour date.
- > To confirm your property has been loaded successfully run a Broker's Tour search.

All members and affiliates are welcome to attend.

Information and rules for tours, caravans, broker tours, marketing meetings, appraisal, and council meetings is posted as an accommodation to the group requesting the information be posted. BAREIS MLS® does not accept or take any responsibility for the rules, operation, proceedings, or arrangements of these meetings. BAREIS MLS® members do not have any rights or privileges with respect to these meetings in the Bylaws, Rules, and/or Regulations of the Service.