

# Bay Area Real Estate Information Services, Inc.

## 2022 - 1965 - Year End Statistics - Marin County

| YEAR        | Novato     |                    | Ross       |                    | San Anselmo |                    | San Rafael |                    |
|-------------|------------|--------------------|------------|--------------------|-------------|--------------------|------------|--------------------|
|             | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD  | AVERAGE SALE PRICE | UNITS SOLD | AVERAGE SALE PRICE |
| <b>2022</b> | <b>614</b> | <b>\$1,191,374</b> | <b>16</b>  | <b>\$6,488,750</b> | <b>146</b>  | <b>\$2,046,854</b> | <b>595</b> | <b>\$1,479,286</b> |
| 2021        | 822        | \$1,111,045        | 31         | \$5,503,714        | 228         | \$1,918,392        | 760        | \$1,379,773        |
| 2020        | 666        | \$954,683          | 25         | \$4,062,890        | 174         | \$1,615,022        | 645        | \$1,255,842        |
| 2019        | 656        | \$895,785          | 29         | \$3,751,731        | 169         | \$1,445,255        | 635        | \$1,104,233        |
| 2018        | 573        | \$905,124          | 33         | \$3,573,036        | 171         | \$1,478,486        | 655        | \$1,151,983        |
| 2017        | 668        | \$857,376          | 40         | \$3,348,683        | 149         | \$1,373,495        | 640        | \$1,041,558        |
| 2016        | 684        | \$799,536          | 35         | \$3,889,963        | 153         | \$1,258,881        | 640        | \$979,321          |
| 2015        | 756        | \$765,054          | 30         | \$3,740,167        | 166         | \$1,205,012        | 717        | \$931,433          |
| 2014        | 726        | \$702,340          | 44         | \$3,261,964        | 193         | \$1,140,341        | 706        | \$841,485          |
| 2013        | 714        | \$624,987          | 44         | \$2,807,729        | 243         | \$1,041,768        | 758        | \$783,416          |
| 2012        | 761        | \$526,319          | 42         | \$2,279,002        | 201         | \$936,948          | 695        | \$622,127          |
| 2011        | 610        | \$469,387          | 27         | \$2,877,714        | 140         | \$856,983          | 603        | \$619,825          |
| 2010        | 571        | \$530,849          | 20         | \$2,968,329        | 152         | \$830,755          | 650        | \$625,298          |
| 2009        | 618        | \$529,418          | 36         | \$2,270,480        | 137         | \$836,297          | 570        | \$637,886          |
| 2008        | 563        | \$598,367          | 28         | \$3,181,446        | 115         | \$1,240,140        | 488        | \$790,044          |
| 2007        | 496        | \$757,815          | 29         | \$3,282,336        | 179         | \$1,056,271        | 562        | \$905,599          |
| 2006        | 750        | \$781,676          | 34         | \$2,710,838        | 166         | \$1,070,496        | 669        | \$884,136          |
| 2005        | 925        | \$772,222          | 37         | \$2,786,116        | 213         | \$1,043,718        | 764        | \$880,761          |
| 2004        | 968        | \$667,554          | 28         | \$2,159,374        | 230         | \$912,110          | 854        | \$755,721          |
| 2003        | 923        | \$567,442          | 36         | \$1,771,137        | 230         | \$793,275          | 857        | \$615,000          |
| 2002        | 884        | \$549,887          | 36         | \$2,202,495        | 204         | \$760,798          | 812        | \$649,092          |
| 2001        | 628        | \$510,765          | 30         | \$2,209,950        | 171         | \$717,703          | 660        | \$607,638          |
| 2000        | 799        | \$441,914          | 27         | \$1,585,023        | 192         | \$649,804          | 813        | \$540,514          |
| 1999        | 863        | \$373,992          | 42         | \$1,369,952        | 237         | \$565,146          | 818        | \$465,380          |
| 1998        | 836        | \$340,082          | 45         | \$1,300,242        | 247         | \$468,599          | 841        | \$407,192          |
| 1997        | 742        | \$304,356          | 33         | \$1,003,212        | 220         | \$414,782          | 855        | \$366,197          |
| 1996        | 591        | \$292,330          | 27         | \$1,057,352        | 187         | \$379,071          | 642        | \$344,708          |
| 1995        | 525        | \$282,321          | 32         | \$813,805          | 147         | \$357,554          | 536        | \$334,220          |
| 1994        | 612        | \$267,690          | 25         | \$902,328          | 183         | \$377,409          | 746        | \$342,848          |
| 1993        | 629        | \$293,604          | 23         | \$793,391          | 193         | \$356,036          | 641        | \$332,920          |
| 1992        | 672        | \$277,486          | 21         | \$702,976          | 198         | \$354,608          | 667        | \$330,224          |
| 1991        | 717        | \$288,676          | 26         | \$751,262          | 167         | \$382,769          | 604        | \$343,781          |
| 1990        | 635        | \$289,534          | 18         | \$905,806          | 154         | \$380,041          | 577        | \$352,990          |
| 1989        | 855        | \$255,930          | 23         | \$704,226          | 193         | \$356,272          | 785        | \$308,264          |
| 1988        | 953        | \$213,908          | 37         | \$575,836          | 213         | \$299,685          | 871        | \$261,592          |
| 1987        | 893        | \$188,771          | 35         | \$452,700          | 232         | \$232,160          | 785        | \$225,258          |
| 1986        | 878        | \$168,616          | 35         | \$460,814          | 253         | \$201,593          | 788        | \$190,388          |
| 1985        | 707        | \$158,674          | 29         | \$354,537          | 206         | \$201,159          | 645        | \$174,353          |
| 1984        | 635        | \$153,084          | 28         | \$369,634          | 178         | \$175,525          | 611        | \$164,578          |
| 1983        | 549        | \$150,009          | 25         | \$416,700          | 173         | \$178,807          | 518        | \$159,488          |

# Bay Area Real Estate Information Services, Inc.

## 2022 - 1965 - Year End Statistics - Marin County

|             | Novato      |                    | Ross        |                    | San Anselmo |                    | San Rafael  |                    |
|-------------|-------------|--------------------|-------------|--------------------|-------------|--------------------|-------------|--------------------|
| YEAR        | UNITS SOLD  | AVERAGE SALE PRICE | UNITS SOLD  | AVERAGE SALE PRICE | UNITS SOLD  | AVERAGE SALE PRICE | UNITS SOLD  | AVERAGE SALE PRICE |
| 1982        | 277         | \$150,828          | 15          | \$371,933          | 108         | \$174,622          | 269         | \$160,987          |
| 1981        | 440         | \$151,492          | 15          | \$325,069          | 132         | \$179,108          | 476         | \$157,849          |
| 1980        | 569         | \$141,566          | 26          | \$295,577          | 132         | \$165,854          | 497         | \$144,349          |
| 1979        | 991         | \$117,365          | 37          | \$244,185          | 255         | \$183,390          | 945         | \$118,675          |
| 1978        | 1019        | \$90,200           | 35          | \$195,030          | 279         | \$106,160          | 1091        | \$97,220           |
| 1977        | 921         | \$75,950           | 34          | \$171,060          | 297         | \$87,280           | 977         | \$84,415           |
| 1976        | 1080        | \$61,620           | 47          | \$117,160          | 314         | \$71,870           | 966         | \$68,750           |
| 1975        | 714         | \$53,750           | 29          | \$101,840          | 270         | \$60,535           | 816         | \$61,285           |
| 1974        | 622         | \$49,255           | 25          | \$89,165           | 265         | \$53,050           | 733         | \$56,700           |
| 1973        | 587         | \$44,875           | 18          | \$85,555           | 234         | \$44,925           | 777         | \$50,816           |
| 1972        | 522         | \$39,110           | 26          | \$73,710           | 231         | \$40,929           | 775         | \$44,705           |
| 1971        | 462         | \$36,210           | 33          | \$68,195           | 219         | \$33,275           | 648         | \$40,320           |
| 1970        | 357         | \$31,310           | 17          | \$57,425           | 166         | \$32,505           | 540         | \$38,000           |
| 1969        | 365         | \$29,940           | 8           | \$73,905           | 197         | \$31,495           | 570         | \$35,445           |
| 1968        | 347         | \$29,045           | 24          | \$45,385           | 188         | \$30,245           | 580         | \$33,705           |
| 1967        | 239         | \$27,065           | 16          | \$55,010           | 153         | \$27,365           | 503         | \$32,150           |
| 1966        | 167         | \$25,740           | 16          | \$55,300           | 133         | \$28,170           | 434         | \$32,135           |
| 1965        | 238         | \$25,495           | 6           | \$45,460           | 196         | \$27,325           | 531         | \$30,895           |
|             | Novato      |                    | Ross        |                    | San Anselmo |                    | San Rafael  |                    |
| YEAR        | AVERAGE DOM | MEDIAN SALE PRICE  | AVERAGE DOM | MEDIAN SALE PRICE  | AVERAGE DOM | MEDIAN SALE PRICE  | AVERAGE DOM | MEDIAN SALE PRICE  |
| <b>2022</b> | <b>29</b>   | <b>\$1,123,500</b> | <b>23</b>   | <b>\$4,812,500</b> | <b>22</b>   | <b>\$1,730,000</b> | <b>32</b>   | <b>\$1,400,000</b> |
| 2021        | 30          | \$1,000,000        | 31          | \$4,200,000        | 24          | \$1,670,000        | 37          | \$1,265,000        |
| 2020        | 44          | \$897,500          | 44          | \$3,715,000        | 30          | \$1,450,000        | 38          | \$1,185,000        |
| 2019        | 54          | \$810,000          | 64          | \$3,350,000        | 42          | \$1,356,000        | 49          | \$1,050,000        |
| 2018        | 42          | \$849,000          | 43          | \$2,530,000        | 33          | \$1,335,000        | 43          | \$1,032,000        |
| 2017        | 42          | \$786,500          | 48          | \$2,632,500        | 39          | \$1,215,000        | 47          | \$960,000          |
| 2016        | 50          | \$730,500          | 48          | \$2,825,000        | 46          | \$1,100,000        | 52          | \$895,000          |
| 2015        | 51          | \$719,000          | 47          | \$3,160,000        | 40          | \$1,055,000        | 49          | \$825,000          |
| 2014        | 53          | \$655,000          | 64          | \$2,700,000        | 58          | \$950,000          | 54          | \$770,000          |
| 2013        | 61          | \$590,000          | 63          | \$2,081,250        | 64          | \$900,000          | 62          | \$729,500          |
| 2012        | 90          | \$485,000          | 81          | \$1,739,000        | 74          | \$794,000          | 88          | \$575,000          |
| 2011        | 102         | 425000             | 94          | \$1,750,000        | 86          | \$720,750          | 100         | \$579,000          |
| 2010        | 95          | \$495,000          | 99          | \$1,917,500        | 93          | \$752,500          | 96          | \$600,575          |
| 2009        | 104         | \$475,000          | 84          | \$2,120,890        | 87          | \$720,000          | 94          | \$600,000          |
| 2008        | 100         | \$530,000          | 76          | \$2,550,000        | 66          | \$970,000          | 86          | \$685,000          |
| 2007        | 83          | \$700,000          | 100         | \$2,660,000        | 57          | \$921,500          | 68          | \$790,000          |
| 2006        | 71          | \$720,000          | 72          | \$2,109,500        | 54          | \$889,500          | 62          | \$789,000          |
| 2005        | 43          | \$712,000          | 70          | \$2,260,000        | 44          | \$895,000          | 41          | \$800,000          |
| 2004        | 41          | \$628,000          | 60          | \$1,922,500        | 43          | \$799,500          | 42          | \$689,570          |

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| YEAR | Novato     |                    | Ross       |                    | San Anselmo |                    | San Rafael |                    |
|------|------------|--------------------|------------|--------------------|-------------|--------------------|------------|--------------------|
|      | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD  | AVERAGE SALE PRICE | UNITS SOLD | AVERAGE SALE PRICE |
| 2003 | 56         | \$538,000          | 88         | \$1,428,000        | 59          | \$725,000          | 59         | \$615,000          |
| 2002 | 70         | \$490,000          | 104        | \$1,790,000        | 71          | \$650,000          | 71         | \$585,000          |
| 2001 | 67         | \$451,000          | 82         | \$1,737,500        | 69          | \$620,000          | 75         | \$548,500          |
| 2000 | 29         | \$396,000          | 34         | \$1,375,000        | 30          | \$589,000          | 27         | \$500,000          |
| 1999 | 29         | \$332,000          | 39         | \$1,037,500        | 33          | \$505,000          | 28         | \$405,000          |
| 1998 | 37         | \$295,000          | 49         | \$1,029,000        | 35          | \$414,950          | 36         | \$359,000          |
| 1997 | 57         | \$270,000          | 42         | \$839,300          | 40          | \$380,000          | 50         | \$325,000          |
| 1996 | 120        | \$268,000          | 111        | \$865,000          | 89          | \$355,000          | 102        | \$315,000          |
| 1995 | 68         | \$259,000          | 65         | \$674,000          | 51          | \$339,000          | 65         | 308750             |
| 1994 | 98         | \$258,000          | 101        | \$715,000          | 88          | \$352,000          | 102        | \$312,00           |

Number of closed sales reported from BAREIS MLS® January 16, 2023

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This data represents residential property .