

## Bay Area Real Estate Information Services, Inc. 2022 - 1965 - Year End Statistics - Marin County

|             | Sausalito  |                    | Tiburon    |                    | Misc. Marin County |                    |
|-------------|------------|--------------------|------------|--------------------|--------------------|--------------------|
| YEAR        | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD         | AVERAGE SALE PRICE |
| <b>2022</b> | <b>119</b> | <b>\$2,076,220</b> | <b>135</b> | <b>\$3,454,681</b> | <b>105</b>         | <b>\$1,990,588</b> |
| 2021        | 145        | \$1,764,071        | 179        | \$3,107,561        | 109                | \$2,181,655        |
| 2020        | 113        | \$1,697,593        | 167        | \$3,072,152        | 135                | \$1,799,807        |
| 2019        | 101        | \$1,431,817        | 110        | \$2,571,430        | 117                | \$1,656,788        |
| 2018        | 97         | \$1,515,021        | 138        | \$2,540,461        | 123                | \$1,354,089        |
| 2017        | 119        | \$1,550,373        | 146        | \$2,714,390        | 112                | \$1,730,454        |
| 2016        | 96         | \$1,563,384        | 127        | \$2,436,943        | 115                | \$1,461,633        |
| 2015        | 113        | \$1,430,980        | 158        | \$2,401,270        | 132                | \$1,274,906        |
| 2014        | 132        | \$1,309,636        | 178        | \$2,362,965        | 79                 | \$1,639,505        |
| 2013        | 140        | \$1,160,792        | 163        | \$2,018,950        | 152                | \$1,039,813        |
| 2012        | 129        | \$943,617          | 159        | \$1,652,334        | 149                | \$822,343          |
| 2011        | 115        | \$1,063,063        | 133        | \$1,577,871        | 107                | \$884,031          |
| 2010        | 90         | \$1,113,340        | 122        | \$1,951,770        | 98                 | \$878,232          |
| 2009        | 77         | \$942,003          | 81         | \$1,948,830        | 65                 | \$808,728          |
| 2008        | 74         | \$1,296,701        | 116        | \$2,021,714        | 96                 | \$1,179,167        |
| 2007        | 113        | \$1,309,383        | 168        | \$2,207,819        | 105                | \$1,224,960        |
| 2006        | 116        | \$1,249,454        | 142        | \$1,976,550        | 123                | \$1,253,850        |
| 2005        | 168        | \$1,035,793        | 171        | \$1,990,514        | 148                | \$1,223,367        |
| 2004        | 185        | \$959,299          | 188        | \$1,669,561        | 142                | \$1,118,510        |
| 2003        | 154        | \$894,696          | 176        | \$1,500,565        | 133                | \$856,867          |
| 2002        | 145        | \$785,032          | 167        | \$1,440,495        | 230                | \$721,022          |
| 2001        | 82         | \$789,802          | 119        | \$1,564,849        | 76                 | \$779,698          |
| 2000        | 166        | \$914,969          | 188        | \$1,600,227        | 144                | \$776,115          |
| 1999        | 181        | \$619,594          | 191        | \$1,202,736        | 134                | \$604,475          |
| 1998        | 182        | \$557,090          | 172        | \$894,305          | 118                | \$442,749          |
| 1997        | 171        | \$488,364          | 182        | \$784,251          | 118                | \$418,052          |
| 1996        | 155        | \$393,746          | 162        | \$782,958          | 73                 | \$411,236          |
| 1995        | 104        | \$490,626          | 144        | \$666,781          | 67                 | \$336,143          |
| 1994        | 134        | \$477,478          | 152        | \$678,181          | 90                 | \$395,215          |
| 1993        | 119        | \$426,973          | 130        | \$604,903          | 102                | \$398,665          |
| 1992        | 110        | \$428,468          | 126        | \$674,509          | 89                 | \$392,495          |
| 1991        | 100        | \$418,924          | 95         | \$684,064          | 91                 | \$334,825          |
| 1990        | 121        | \$373,705          | 114        | \$693,433          | 71                 | \$305,250          |
| 1989        | 182        | \$351,887          | 120        | \$586,385          | 89                 | \$288,442          |
| 1988        | 187        | \$290,756          | 139        | \$465,579          | 139                | \$260,627          |
| 1987        | 183        | \$230,151          | 125        | \$451,038          | 128                | \$209,983          |
| 1986        | 178        | \$242,574          | 133        | \$390,660          | 132                | \$182,916          |
| 1985        | 152        | \$239,805          | 118        | \$333,553          | 89                 | \$170,362          |
| 1984        | 119        | \$231,880          | 114        | \$295,749          | 74                 | \$164,419          |
| 1983        | 98         | \$207,245          | 91         | \$325,178          | 80                 | \$171,456          |

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|             | Sausalito   |                    | Tiburon     |                    | Misc. Marin County |                    |
|-------------|-------------|--------------------|-------------|--------------------|--------------------|--------------------|
| YEAR        | UNITS SOLD  | AVERAGE SALE PRICE | UNITS SOLD  | AVERAGE SALE PRICE | UNITS SOLD         | AVERAGE SALE PRICE |
| 1982        | 39          | \$243,842          | 47          | \$304,904          | 29                 | \$260,370          |
| 1981        | 63          | \$211,384          | 56          | \$334,900          | 36                 | \$156,777          |
| 1980        | 80          | \$214,614          | 71          | \$283,354          | 61                 | \$152,680          |
| 1979        | 118         | \$176,835          | 140         | \$238,865          | 105                | \$125,365          |
| 1978        | 113         | \$129,980          | 159         | \$199,845          | 98                 | \$95,870           |
| 1977        | 106         | \$112,570          | 156         | \$140,650          | 121                | \$87,055           |
| 1976        | 115         | \$93,020           | 222         | \$113,655          | 126                | \$64,350           |
| 1975        | 67          | \$85,470           | 163         | \$93,775           | 82                 | \$53,290           |
| 1974        | 57          | \$75,845           | 137         | \$86,865           | 60                 | \$50,325           |
| 1973        | 66          | \$66,610           | 128         | \$77,175           | 57                 | \$46,715           |
| 1972        | 65          | \$63,435           | 125         | \$69,855           | 54                 | \$34,075           |
| 1971        | 63          | \$52,230           | 110         | \$62,475           | 52                 | \$33,040           |
| 1970        | 36          | \$61,365           | 76          | \$55,240           | 41                 | \$30,235           |
| 1969        | 48          | \$49,220           | 63          | \$55,070           | 46                 | \$24,725           |
| 1968        | 41          | \$45,950           | 88          | \$45,245           | 54                 | \$21,445           |
| 1967        | 29          | \$47,450           | 79          | \$42,225           | 36                 | \$21,325           |
| 1966        | 31          | \$45,445           | 57          | \$45,345           | 34                 | \$26,125           |
| 1965        | 35          | \$42,765           | 87          | \$40,170           | 36                 | \$20,770           |
|             | Sausalito   |                    | Tiburon     |                    | Misc. Marin County |                    |
| YEAR        | AVERAGE DOM | MEDIAN SALE PRICE  | AVERAGE DOM | MEDIAN SALE PRICE  | AVERAGE DOM        | MEDIAN SALE PRICE  |
| <b>2022</b> | <b>27</b>   | <b>\$1,800,000</b> | <b>31</b>   | <b>\$3,000,000</b> | <b>34</b>          | <b>\$1,428,000</b> |
| 2021        | 45          | \$1,400,000        | 40          | \$2,825,000        | 45                 | \$1,600,000        |
| 2020        | 64          | \$1,395,000        | 71          | \$2,760,000        | 70                 | \$1,345,000        |
| 2019        | 51          | \$1,060,000        | 86          | \$2,160,000        | 93                 | \$1,200,000        |
| 2018        | 62          | \$1,199,000        | 64          | \$2,250,000        | 82                 | \$1,071,000        |
| 2017        | 55          | \$1,385,000        | 67          | \$2,477,500        | 92                 | \$1,052,500        |
| 2016        | 58          | \$1,279,000        | 62          | \$1,950,000        | 90                 | \$1,155,500        |
| 2015        | 61          | \$1,180,000        | 70          | \$2,062,500        | 85                 | \$901,250          |
| 2014        | 63          | \$1,050,000        | 89          | \$2,047,500        | 107                | \$1,195,000        |
| 2013        | 57          | \$900,500          | 66          | \$1,760,000        | 111                | \$850,000          |
| 2012        | 98          | \$667,000          | 96          | \$1,350,000        | 163                | \$592,000          |
| 2011        | 99          | \$889,000          | 98          | \$1,310,000        | 131                | \$655,000          |
| 2010        | 105         | \$802,500          | 126         | \$1,595,000        | 122                | \$675,000          |
| 2009        | 104         | \$780,000          | 128         | \$1,520,000        | 145                | \$680,000          |
| 2008        | 83          | \$1,127,500        | 83          | \$1,651,250        | 107                | \$817,500          |
| 2007        | 87          | \$985,000          | 89          | \$1,640,000        | 134                | \$887,500          |
| 2006        | 76          | \$925,500          | 95          | \$1,700,000        | 100                | \$975,000          |
| 2005        | 57          | \$887,500          | 73          | \$1,750,000        | 74                 | \$912,500          |
| 2004        | 53          | \$720,000          | 79          | \$1,440,000        | 97                 | \$845,000          |

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| YEAR | Sausalito  |                    | Tiburon    |                    | Misc. Marin County |                    |
|------|------------|--------------------|------------|--------------------|--------------------|--------------------|
|      | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD | AVERAGE SALE PRICE | UNITS SOLD         | AVERAGE SALE PRICE |
| 2003 | 69         | \$649,000          | 80         | \$1,250,000        | 133                | \$677,000          |
| 2002 | 90         | \$639,000          | 118        | \$1,270,000        | 89                 | \$631,500          |
| 2001 | 84         | \$616,500          | 80         | \$1,350,000        | 133                | \$587,000          |
| 2000 | 34         | \$680,000          | 40         | \$1,275,000        | 56                 | \$625,000          |
| 1999 | 30         | \$500,000          | 42         | \$945,000          | 52                 | \$449,000          |
| 1998 | 41         | \$449,000          | 58         | \$762,500          | 79                 | \$345,000          |
| 1997 | 51         | \$445,000          | 67         | \$689,000          | 124                | \$349,500          |
| 1996 | 110        | \$377,500          | 133        | \$677,500          | 131                | \$315,000          |
| 1995 | 75         | \$433,750          | 94         | \$580,000          | 104                | \$312,500          |
| 1994 | 114        | \$377,500          | 125        | \$597,500          | 151                | \$311,170          |

Number of closed sales reported from BAREIS MLS® January 16, 2023

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This data represents residential property .